

ALFA INTERNATIONAL

THE GLOBAL LEGAL NETWORK



FINDING THE YELLOW BRICK ROAD— CLAIMS HANDLING BEYOND THE CRASH

EPLI & PROFESSIONAL LIABILITY SEMINAR

Co-Hosted by ALFA International's LABOR & EMPLOYMENT, INSURANCE,
and PROFESSIONAL LIABILITY PRACTICE GROUPS

June 13-15, 2012 — The Ritz-Carlton Battery Park
New York, New York

www.alfainternational.com

ALFA INTERNATIONAL EPLI & PROFESSIONAL LIABILITY LEADERSHIP

INSURANCE

D. Larry Kristinik

Chair, Insurance Practice Group
NELSON MULLINS RILEY &
SCARBOROUGH LLP
Columbia, South Carolina

Steven H. Schwartz

Program Chair, Insurance Practice Group
BROWN & JAMES, P.C.
St. Louis, Missouri

Bates Lovett

Course Book Editor,
Insurance Practice Group
HUNTER MACLEAN EXLEY & DUNN, P.C.
Savannah, Georgia

LABOR & EMPLOYMENT

Carol B. Ervin

Chair, Labor & Employment Practice Group
YOUNG CLEMENT RIVERS LLP
Charleston, South Carolina

Thomas E. Rice

Program Chair,
Labor & Employment Practice Group
BAKER STERCHI COWDEN & RICE L.L.C
Kansas City, Missouri

David M. Eisenberg

Course Book Editor,
Labor & Employment Practice Group
BAKER STERCHI COWDEN & RICE L.L.C
Kansas City, Missouri

PROFESSIONAL LIABILITY

Joseph R. Marconi

Chair, Professional Liability Practice Group
JOHNSON & BELL, LTD.
Chicago, Illinois

Richard Granofsky

Program Chair,
Professional Liability Practice Group
LESTER SCHWAB KATZ & DWYER, LLP
New York, New York

Jeffrey Hengeveld

Course Book Editor,
Professional Liability Practice Group
PLUNKETT COONEY
Bloomfield Hills, Michigan

FINDING THE YELLOW BRICK ROAD- CLAIMS HANDLING BEYOND THE CRASH

**Co-Hosted by ALFA International's Labor & Employment,
Insurance, and Professional Liability Practice Groups**

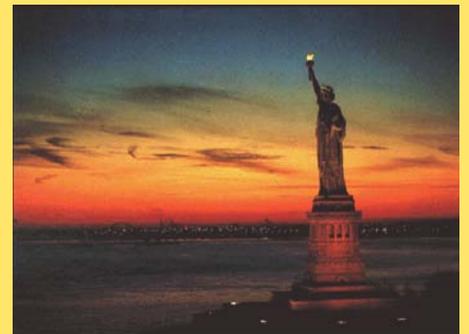
June 13-15, 2012

**The Ritz-Carlton Battery Park
New York, New York**

Like the Wicked Witch of the East, in 2008, Wall Street found itself on the wrong end of a house, or more properly, the housing market. The post bubble economy (i.e. trillions of dollars in real and paper losses) and resulting national mood greatly heightened exposure to civil liability and regulatory non-compliance from old and new regulations, statutes, and agencies. This cyclone of risks is converging upon banks, insurance companies and law firms to a degree not seen since the S&L debacle of the 1980's and early 1990's. Additionally, societal sensitivity to fraudulent behavior has extended this exposure far beyond the world of real estate, insurance and lending, to also include employer liability and consumer related fraud. In terms of risk avoidance, we are not in Kansas anymore and there is now many a "man behind the curtain" to whom attention must be paid. Yet, for every new or heightened difficulty, there is an opportunity to provide superior and effective strategies for our clients and customers. This seminar will provide insights to developing such strategies and help ensure that your clients and customers regard you as a "whiz of a Wiz".

ALL ABOUT BATTERY PARK/ LOWER MANHATTAN:

Lower Manhattan is undergoing an exciting revitalization, yet it also retains a rich history. Enjoy the same panoramic views that welcomed millions of immigrants to life in a new land. Explore an abundance of cultural and historical attractions that together tell the tale of New York's rise to become the first modern city in the world, all within comfortable walking distance of your accommodations at the only luxury waterfront hotel in Lower Manhattan. With panoramic views of the Statue of Liberty, Ellis Island, and New York Harbor, our Battery Park hotel is within a five-minute walk of the Skyscraper Museum, Wall Street, Museum of Jewish Heritage, and Smithsonian Museum of the American Indian. Our Lower Manhattan hotel is a five-minute cab ride to the trendy Soho, Tribeca and Meatpacking neighborhoods known for their boutique shopping, restaurants and nightlife.



Wednesday, June 13, 2012

5:30 p.m. – 9:00 p.m.

WELCOME RECEPTION & BUFFET DINNER AT THE RITZ-CARLTON BATTERY PARK

Ritz-Carlton Salons

Thursday, June 14, 2012

7:45 a.m. - 8:45 a.m.

BREAKFAST

Ritz-Carlton Salons

8:45 a.m. – 4:15 p.m.

PROGRAM SESSIONS

Ritz-Carlton Salons

8:45 a.m. - 9:00 a.m.

INTRODUCTORY REMARKS

Michael J. Murphy

Chair, ALFA International

CARTER, CONBOY, CASE, BLACKMORE,
MALONEY & LAIRD, P.C.
Albany, New York

9:00 a.m. - 10:15 a.m.

GENERAL SESSION

BANK DIRECTORS & OFFICERS, LAWYERS, BROKERS AND INSURERS: SEEKING SHELTER IN THE POST-BUBBLE RUBBLE

The fallout from the credit crisis imposes new or heightened liability exposure to a wide category of executives and professionals. The odor of fraud permeated many residential mortgage operations and potentially taints all those involved, innocent or not, in millions of questionable finance and real estate transactions. Apart from fraud, the resulting loss in value to real estate and debt security holdings is a potential explosion of exposure against professionals responsible for valuating, insuring, selling, lending on or borrowing on such holdings. The panel will

discuss the crisis, major areas of liability exposure, what lies ahead, and protective measures that can be implemented to limit or reduce it.

Joseph R. Marconi

Moderator

JOHNSON & BELL, LTD
Chicago, Illinois

Paul Ablan

President, Professional Liability Group

ONEBEACON PROFESSIONAL
INSURANCE
Minnetonka, Minnesota

Timothy C. Krsul

Bond & Financial Products Claim

TRAVELERS INSURANCE
St. Paul, Minnesota

Justin S. Kudler

Assistant Vice President, Claims

XL PROFESSIONAL
Hartford, Connecticut

10:15 a.m. - 10:30 a.m.

BREAK

10:30 a.m. - 11:45 a.m.

WHITE COLLAR CRIME—YOUR TICKET TO THE CHAIN GANG: CRIMINAL LIABILITY OF DIRECTORS AND OFFICERS

The temptation to take what does not belong to you is timeless. Theft and corruption can run a close second to the world's oldest profession. In the wake of the economic crisis this country has taken some serious steps to police corporate fraud and white collar crime in

general. This panel will discuss what steps companies should take to insure their compliance with Federal and State laws as well as what defenses are available for employers who may be the victims of bad actors within their own organization. The panel will also include a guest speaker from the FBI Field Office in New York City, who will provide insights from the federal law enforcement perspective on the issue of white collar crime.

Schaun D. Henry

Moderator

MCNEES WALLACE & NURICK LLC
Harrisburg, Pennsylvania

Claudia Cinardo

Vice President

ARCH INSURANCE GROUP
New York, New York

Katrice Bridges Copeland

Assistant Professor of Law

PENN STATE UNIVERSITY
University Park, Pennsylvania

Jeff Randall

Vice President, Human Resources

TIMBAR PACKAGING & DISPLAY
Hanover, Pennsylvania

FBI Guest Speaker

FBI FIELD OFFICE
New York, New York

11:45 a.m. - 12:45 p.m.

LUNCH

Ritz-Carlton Salons

BREAKOUT SESSION FOCUS

LABOR & EMPLOYMENT: L&E

INSURANCE: IN

PROFESSIONAL LIABILITY: PL

12:45 p.m. - 1:45 p.m.

GROUP 1 – BREAKOUT

L&E LITIGATING WITH THE EEOC

The Equal Employment Opportunity Commission continues to aggressively purge discrimination in the workplace through administrative investigations as well as civil litigation. Adverse results can have dire consequences for employers both in the form of monetary damages as well as injunctive relief. Often, the scope of the EEOC's investigation and/or civil litigation depends in part on the employer's approach to the EEOC's early inquiries. Our panel will discuss issues that generally arise when litigating with the EEOC as well as best and worst practices from the EEOC's and the employer's perspective.

Joseph F. Spitzzeri
Moderator

JOHNSON & BELL, LTD
Chicago, Illinois

Lisa Fentress

Director of Specialty Claims
MARRIOTT INTERNATIONAL INC.
Bethesda, Maryland

Justin Mularire

Trial Attorney
U.S. EQUAL EMPLOYMENT
OPPORTUNITY COMMISSION
New York, New York

Eric Ross

Claims Manager
BEAZLEY INSURANCE
Hartford, Connecticut

IN KEEPING THE BAD FAITH INDUSTRY IN THE COTTAGE – STRATEGIES FOR AVOIDING AND WINNING BAD FAITH AND CONSUMER FRAUD SUITS

Bad faith litigation is becoming a cottage industry, which insured attorneys use to coerce insurers into paying uncovered claims and to pay the insured's attorneys' fees. Even in states with statutory limits on bad faith damages, the use of consumer fraud statutes is being used to get around the limits. Meanwhile, bad faith plaintiffs use the insurer's claim investigation and coverage litigation tactics as evidence of bad faith. This session will address strategies for insurers to use in investigating claims and asserting their coverage defenses which will minimize their bad faith exposure, without requiring them to give up valid coverage arguments. It will also strategies for winning bad faith cases which are filed despite the insurer's best efforts to act in good faith.

Bill McVisk

Moderator
JOHNSON & BELL, LTD
Chicago, Illinois

Stephen P. Tasy

*Senior Vice President and
General Counsel*
MS&AD INSURANCE GROUP
Warren, New Jersey

David T. Vanalek

Manager, Claims
MARKEL
Deerfield, Illinois

PL WHAT IS A BROKER TO DO?

This panel will explore the conflicts and risks that brokers face in light of the ever increasing level of service required by clients. Brokers now are frequently caught in claims for placing too much insurance, too little insurance or the wrong insurance. In addition, courts have become more willing to allow assignments of claims against brokers, particularly where the insured has inadequate coverage for the risk. The panel is comprised of representatives from an insurance company, a large brokerage firm and a law firm handling professional liability claims to present points and counterpoints on these issues.

Elaine M. Moss

Moderator
BROWN & JAMES, P.C.
St. Louis, Missouri

Sally Combs

*Technical Director for Professional
Liability Claims*
FIREMAN'S FUND
INSURANCE COMPANY
Novato, California

Alfred L. Green

BUTT THORNTON & BAEHR PC
Albuquerque, New Mexico

Liz Staruck

Litigation Counsel
ARTHUR J. GALLAGHER & CO
Itasca, Illinois

1:45 p.m. - 2:00 p.m.

BREAK

2:00 p.m. - 3:00 p.m.

GROUP 2 – BREAKOUT

L&E THE TRIFECTA OF EPLI CLAIMS SETTLEMENT: THE INSURER, THE INSURED, AND THE PLAINTIFF

EPLI claims present distinct challenges when it comes to settlement. From the start of negotiations through the executed agreement, this panel will explore the unique issues associated with EPLI claims settlement, including communications between defense counsel, insurer and insured when objectives diverge, disclosure of defense coverage to plaintiffs and its impact on negotiations, use of "hammer" clauses, managing insureds' unrealistic settlement expectations, and "out of the box" settlement options.

Sandra L. Jezierski

Moderator
NILAN JOHNSON LEWIS, P.A.
Minneapolis, Minnesota

Deanna M. Beacham

Assistant Vice President
CHUBB GROUP
Warren, New Jersey

Jonathan H. Kurens
*Senior Vice President and
Executive Director*
AON RISK SOLUTIONS
New York, New York

Jim McQuaid
Vice President, EPL Claims
CHARTIS
New York, New York

Doug Onley
Senior Claims Counsel
UNITED EDUCATORS
Washington, District of Columbia

IN E&O / D&O – ON THE HORIZON

This panel will explore emerging challenges in Errors & Omissions and Directors and Officers coverage, including the increased use of informal regulatory investigations, coverage for investigation costs and shifting coverage triggers. It will also discuss the impact of recent legislation and case law, and new policies being offered on the market.

Lisa F. Mickley
Moderator
HALL & EVANS, LLC
Denver, Colorado

Anne Barnett
Professional Liability Claims Supervisor
PHILADELPHIA INSURANCE COMPANIES
Bala Cynwyd, Pennsylvania

Cheryl Chiovetta
*Assistant Vice President, Financial Lines-
Directors and Officers*
CHARTIS
New York, New York

J. Michael Morales
Vice President, Claims
EVEREST SPECIALTY
UNDERWRITERS, LLC
New York, New York

Salvatore Pollaro
Managing Director
MARKEL CORPORATION
New York, New York

PL SURE, THAT'S FAIR. UNDERSTANDING CLAIMS UNDER THE FAIR DEBT COLLECTION PRACTICES ACT

With its broad definition of what constitutes debt collection and who is a debt collector, together with the prospect of payment of attorneys' fees, litigation under the Fair Debt Collection Practices Act ("FDCPA") has increased dramatically over the past several years, and all indications are that the FDCPA will be a fertile ground for attorneys specializing in this area of the law. This program will provide an overview of the FDCPA from the defense and plaintiff's perspectives, including developments in case law affecting debt collectors and those who represent them and unresolved issues that are certain to arise due to the numerous methods of communication currently available to debt collectors.

Doyle C. Valley
Moderator
MORRISON MAHONEY LLP
Boston, Massachusetts

Matthew B. Johnson
Vice President – Legal
ALLIED INTERSTATE LLC
New York, New York

Gerald Grenon
Senior Level Claims Consultant
CNA INSURANCE
Chicago, Illinois

Paul Sheldon
STRASBURGER & PRICE, LLP
Dallas, Texas

3:00 p.m. - 3:15 p.m.

BREAK

3:15 p.m. - 4:15 p.m.

GROUP 3 – BREAKOUT

L&E PRIVACY – WHO OWNS THE INFORMATION AND HOW DO YOU PROTECT IT?

Increased reliance on advanced technologies such as smartphones, tablets, and computers make it possible for employers to monitor their business

operations and many aspects of their employees' workplace communications. However, these new technologies also make the employers' property and information extremely portable. With the increasing use of social media and electronic devices, privacy issues and who owns the information has become even more challenging and complex. This panel will explore how an employer can protect its information and assets while still protecting employees' privacy rights.

Yvette Davis
Moderator
HAIGHT BROWN & BONESTEEL LLP
Los Angeles, California

Miles R. Afsharnik
*Senior Vice President, Claim &
Legal Resource Director*
WELLS FARGO INSURANCE SERVICES
USA, INC
New York, New York

Diane Carmen
*Senior Counsel, Director of Labor
and Employment Law*
GAMESA TECHNOLOGY
CORPORATION, INC.
Philadelphia, Pennsylvania

William C. E. Robinson
Corporate Secretary
GEICO
Washington, District of Columbia

IN TO ARBITRATE OR NOT TO ARBITRATE—THAT IS THE QUESTION

The past year has brought significant changes in the value and enforceability of arbitration agreements. Whether an arbitration clause is available and enforceable is the first question. But perhaps more importantly, will arbitration provide a better dispute resolution process and outcome than litigation? This distinguished panel of experts will explain where, when, why, and how they decide and recommend whether to arbitrate or not within their specific areas of expertise, including employment contracts, reinsurance, general liability, and property and casualty insurance disputes. This point/counterpoint of our panel's substantial collective experience in various contexts may surprise you, and it will certainly inform your future decisions concerning whether to arbitrate.

Jill F. Endicott

Moderator

DINSMORE & SHOHL LLP
Louisville, Kentucky

Adam D. Roberts

*Senior Vice President and
General Counsel, Program Business
and Reinsurance*

QBE THE AMERICAS
New York, New York

Gary Schuman

Sr. Counsel - Litigation

COMBINED INSURANCE COMPANY
Glenview, Illinois

Mary Beth Sipos

Senior Claims Counsel

LIBERTY MUTUAL AGENCY MARKETS,
REGIONAL COMPANIES
San Diego, California

**PL ETHICAL DILEMMAS FOR
INSURERS AND DEFENSE COUNSEL**

This panel will discuss ethical issues currently affecting insurance companies and defense counsel. The discussion will include issues raised by insurance company litigation guidelines, outside vendor billing reviews, and fixed fee

arrangements. The defense attorney's duty to avoid conflicts of interest and maintain client confidences in the context of the tripartite relationship between insurer, insured and defense counsel will also be explored. The panel will also review recent developments relating to the use of conflicts screens by law firms and other recent developments relating to the ethical obligations of litigators

Richard Granofsky

Moderator

LESTER SCHWAB KATZ & DWYER, LLP
New York, New York

Leslie Levin

Professor of Law

UNIVERSITY OF CONNECTICUT
SCHOOL OF LAW
Hartford, Connecticut

Douglas Richmond

Managing Director

AON RISK SOLUTIONS
Chicago, Illinois

William D. Slease

Chief Disciplinary Counsel

DISCIPLINARY BOARD OF
THE STATE OF NEW MEXICO
Albuquerque, New Mexico

4:15 p.m.

ADJOURNMENT

5:00 p.m. – 9:00 p.m.



**ALL ABOARD!
SUNSET DINNER
CRUISE ABOARD
A PRIVATE YACHT**

Please join us on a lovely sail around New York aboard a beautiful luxury yacht with a close-up view of the Statue of Liberty and the New York City skyline.

5:00 p.m. – 6:00 p.m.

Cocktail Reception, boat is dockside

6:00 p.m. – 9:00 p.m.

Yacht sails and dinner is served

Staff will guide the group on the short bus ride to Pier 61 at Chelsea Piers where the Atlantica is docked

Friday, June 15, 2012

7:45 a.m. - 8:45 a.m.



**WOMEN'S
INITIATIVE
BREAKFAST**

Heritage Room

Can there possibly be anything else to say about work/life balance? Probably not – so we won't go there. Instead, join us for a discussion of a variety of issues facing women lawyers in the insurance, employment and professional liability practice areas, specifically, and as lawyers in general. And, of course if you have the answer to work/life balance, we'd love to hear from you.

Angela Logan Edwards

Moderator

DINSMORE & SHOHL LLP
Louisville, Kentucky

Cheryl Chiovetta

*Assistant Vice President,
Financial Lines- Directors and Officers*

CHARTIS
New York, New York

Georgette M. Lovelace

Litigation Manager
HARTFORD LIFE INSURANCE
COMPANIES
Simsbury, Connecticut

8:00 a.m. - 9:00 a.m.

GENERAL BREAKFAST

Ritz-Carlton Salons

9:00 a.m. – 12:30 p.m.

PROGRAM SESSIONS

Ritz-Carlton Salons

9:00 a.m. - 10:00 a.m.

GENERAL SESSION

**DEPOSITIONS IN COVERAGE CASES:
"WHO YA' GONNA' CALL" WHEN THAT
TEN PAGE DEPOSITION NOTICE HITS
YOUR DESK?**

When claims are denied or reservation of rights letters are issued, corporate representatives of insurers and insureds

are frequently targeted to be deposed. Opposing attorneys want to be able to ask questions about policy interpretations, coverage defenses and claims handling. Such requests invariably give rise to various privilege, waiver, hearsay and other issues. After presenting a short video depicting a snapshot of a “normal” coverage deposition, the panel will discuss some of the fundamental problems that arise when coverage-oriented depositions are requested, and offer practical guidance and strategies about what can be done to avoid such depositions or limit their scope, and “Who Ya’ Gonna Call” and what can be done to prepare for such depositions.

George D. Fagan

Moderator

LEAKE & ANDERSSON, L.L.P.
New Orleans, Louisiana

Wendi L. Boyden

Vice President of Claims Operations

ONEBEACON PROFESSIONAL
INSURANCE
Boston, Massachusetts

Janet B. Dreifuss

Senior Vice President, Executive Risk

ALLIANT INSURANCE SERVICES
New York, New York

David J. Murray

Vice President, Directors & Officers

CHARTIS
New York, New York

10:00 a.m. - 10:15 a.m.

BREAK

10:15 a.m. - 11:15 a.m.

GROUP 4 – BREAKOUT

L&E EMPLOYMENT LAW UPDATE

This panel will provide an overview of key employment law decisions from the U.S. Supreme Court and United States circuit courts in 2011 and 2012 which will surely have a significant impact on employers and their insurers. The panelists will provide insight and suggest strategies for addressing claims in light of these recent rulings in anticipation of the new arguments and theories likely to be pursued by employee counsel. The

long term implications of these decisions from a claims-perspective and the impact on the defense of employers will be analyzed and discussed. Gain valuable insight on current employment law trends and learn about important recent judicial developments regarding employment liability for sexual harassment, retaliation, discrimination and wage/hour claims.

Kevin Greene

Moderator

HALLORAN & SAGE LLP
Hartford, Connecticut

Natalie S. Abbott

Employment Counsel

SAINT-GOBAIN CORPORATION
Valley Forge, Pennsylvania

Jennifer Weinstein

Senior Claims Counsel

FREEDOM SPECIALTY
INSURANCE COMPANY
New York, New York

Jason C. Welch

Claims Manager, Specialty Lines

BEAZLEY USA
Farmington, Connecticut

**IN THE TRIPARTITE
RELATIONSHIP: THE COMPANY
WE KEEP**

If two is company, is three a crowd? When a claim is made against an Employer or Professional, it is not alone – its defense team includes its Insurer and Counsel. Each member of this relationship must maintain their respective commitments while understanding each other’s positions and the effect of those positions on the goals of the defense. This session will address the best practices to maintain the proper professional relationship between the insured Employer or Professional, the Insurer, and Counsel, while providing the optimal defense for all concerned. We will address how strategies are formed, how communications and conflict should be handled between the parties, and the dynamics of working with and benefitting from each other’s company.

Jessica A. Desany

Moderator

CARTER, CONBOY, CASE, BLACKMORE,
MALONEY & LAIRD, P.C.
Albany, New York

Karen S. Austin

Attorney

TRACTOR SUPPLY COMPANY
Nashville, Tennessee

Glenn Fischer

Senior Claim Examiner

MARKEL CORPORATION
Deerfield, Illinois

William A. Peterson

S.V.P. & Associate General

Counsel- Litigation
ZURICH NORTH AMERICA
Owings Mills, Maryland

**PL A TANGLED WEB –
WHEN PROFESSIONALS SERVE
AS DIRECTORS: D&O AND
PROFESSIONAL LIABILITY
INSURANCE COVERAGE CHALLENGES**

Attorneys are frequently asked to serve on corporate and nonprofit boards. Less frequently, the skills of accountants, engineers, and other professionals are also solicited for these positions. While professionals bring education and expertise to any board of directors, they also bring their own professional risks to the board. It is important for insurers to understand the unique risks posed to both the professional serving as a board member, and to the corporation or nonprofit that board member serves. This panel will address these not uncommon circumstances, often creating tensions between professional liability and D&O insurance

Cathleen H. Heintz

Moderator

HALL & EVANS, LLC
Denver, Colorado

Benjamin R. Minard

Senior Claims Counsel

XL INSURANCE AMERICA, INC
Hartford, Connecticut

Kim Noble

Senior Vice President

ONEBEACON PROFESSIONAL
PARTNERS
Chicago, Illinois

Elizabeth Whitney

Risk Manager

SWISS RE AMERICA CORPORATION
Chicago, Illinois

11:15 a.m. - 11:30 a.m.

BREAK

11:30 a.m. - 12:30 p.m.

GROUP 5 – BREAKOUT

L&E ATTORNEY FEES AWARDS AND CONTESTS — EVERYONE TALKS ABOUT IT BUT WHAT CAN BE DONE?

Attorney fees awards and contests, in federal litigation, state law disputes or even during a mediation, can become a central focus of almost any legal dispute. Sometimes, fee expectations on the part of a client or an opponent overwhelm a discussion to the point that a matter is driven to trial. There are also circumstances where a minimal verdict threatens the imposition of a substantial fee award, while the scope and application of a rejected offer of judgment or settlement will prove crucial to an outcome. The scope and impact of such issues can impact the adjuster, the insured, retained counsel and opposing counsel. Join the discussion with this panel of well-informed and experienced participants, dedicated to sorting through such complexities.

Thomas J. Lyons

Moderator

HALL & EVANS, LLC
Denver, Colorado

R. Clinton Saxton

*Managing Director, Litigation
Legal and Regulatory Affairs*

FEDEX CORPORATION
Memphis, Tennessee

Richard A. Spiers

*Vice President-Midwest Regional
Claim Manager*

GENESIS UNDERWRITING
MANAGEMENT CO.
Cary, Illinois

IN SOCIAL MEDIA: IT'S CHANGING EVERYTHING

At every seminar someone is talking about social media. We will, too, but in a new and different way. First, lawyers need to be aware of how one can use social media to inform their case and their clients. Next, all need to be aware of the vulnerability that all forms of social media place us as professionals, employees and citizens and potential defendants.

Jonathan W. Brogan

Moderator

NORMAN HANSON & DETROY, LLC
Portland, Maine

Pamela Champ

Business Development Advisor
CHAMP ADVISORS, LLC
Carmel, Indiana

Holly T. Filomena

Litigation Manager

HARTFORD LIFE INSURANCE
COMPANIES
Simsbury, Connecticut

Elizabeth O'Neill

HAWKINS PARNELL THACKSTON &
YOUNG LLP
Atlanta, Georgia

PL CHANGING WORLD OF LEGAL SERVICES: PENNY WISE, POUND FOOLISH?

The world is no longer immune to bargain hunters. To compete and survive, firms are turning to outsourcing as a means of improving efficiency and cutting costs. But at what risk? This panel will discuss the emerging area of legal outsourcing and its potential impact on a lawyer's relationship with his/her client, vendor, opposing counsel, and the court, as well as how the error and omissions policy relates to the outsourcing practitioner.

Jennifer K. Saunders

Moderator

HAIGHT BROWN & BONESTEEL LLP
Los Angeles, California

Mario D'Aversa

Senior Claims Specialist

AXIS INSURANCE
Berkeley Heights, New Jersey

Jody Harris

*Area Senior Vice President &
Managing Director*

GALLAGHER LAW FIRM SOLUTIONS
Chicago, Illinois

Lisa R. Midkiff

Claims Training Supervisor

LAWYER'S PROTECTOR PLAN
Tampa, Florida

12:30 p.m.

ADJOURNMENT

WHAT IS ALFA INTERNATIONAL?

ALFA International is a network of independent law firms. ALFA International's membership is comprised of 145 international law firms (85 U.S. based firms, 60 non-U.S. based firms) employing over 9,000 lawyers and 10,000 other legal professionals. Member firms are located in nearly every U.S. state as well as in Canada, Mexico, Europe, Latin America, South America, Southeast Asia, Australia, Africa and the Pacific Rim. ALFA International's basic objective, accomplished through its member firms and their activities, is to improve the quality and efficiency of legal services and to provide those services to clients within a reasonable and value oriented cost formula across jurisdictions around the world.

FACULTY BIOS

NATALIE S. ABBOTT is Employment Counsel for North America at Saint-Gobain Corporation, a leading producer of abrasives, building materials, glass containers, flat glass, high performance plastics, industrial ceramics, insulation, piping and reinforcements with \$8.1 billion in annual sales in North America, 24,000 employees and over 200 locations in the United States, Canada and Mexico. Ms. Abbott is a seasoned employment law advisor, who provides strategic advice to businesses on a wide range of employment-related matters including terminations, hiring, investigations, compensation, employment agreements, and personnel policies. Her counseling and litigation experience cover a wide variety of employment law matters, including laws dealing with employment discrimination, wage and hour requirements, employee raiding, unfair competition, trade secrets, disability accommodation, leaves of absence, and workforce reductions. In addition, Ms. Abbott provides employment training and compliance review services.

PAUL ABLAN is the President of the Professional Liability Group at OneBeacon Professional Insurance. He is responsible for oversight of all non-healthcare professional liability business, including lawyers, media, technology, network security, real estate and design professionals. Paul began his career as an attorney in private law practice and entered the insurance industry in 1991. Before joining OneBeacon in late 2005, he held a variety of professional liability and public entity management positions with the U.S. and international operations of The St. Paul Companies. Paul received his B.A. from Hamline University in 1982 and his J.D. from the University of Minnesota Law School in 1985. He was certified by the Minnesota State Bar Association as a real property law specialist in 1990 and has earned the Associate in Risk Management and Chartered Property Casualty Underwriter designations from the Insurance Institute of America

MILES R. AFSHARNIK is the National Claims & Legal Resource Director for the Professional Risk Group of Wells Fargo Insurance Services USA, Inc. Miles' main role is to advocate on behalf of clients in relation to coverage and legal matters relating to complex management liability claims. Prior to joining the insurance industry in 1999, Miles was an Assistant Corporation Counsel for the City of New York working on employment litigation and civil rights matters and worked as a litigation associate at Phillips Lytle LLP in Buffalo, New York. Prior to that, he clerked for a federal judge in the Western District of New York. Miles graduated with a B.A. from the University of California at Irvine in 1990. He earned his J.D. in 1993 from SUNY Buffalo School of Law where he was the Publications Editor for the *Buffalo Law Review*. He is admitted to practice in New York. Miles has been published in the *New York Bar Journal* and the *Employment Practices Liability Consultant* and is a frequent speaker on management liability at various conferences including the American Bar Association, American Conference Institute, Defense Research Institute, PLUS and CPCU.

KAREN S. AUSTIN has spent her career entirely in-house working for major corporations including Texas Instruments, Overhead Door Corporation, Louisiana-Pacific Corporation and Tractor Supply Company. She served as General Counsel for a publicly traded security products company and an insurance adjusting company in the Dallas area before moving to Nashville in 2006. She currently serves as Counsel for Tractor Supply Company. She has experience in almost every aspect of in-house practice, with a strong focus on product liability defense, employment law, ethics and compliance. She received a B.S. in Business from Indiana University and a JD from University of Chicago Law School.

ANNE BARNETT is a Claims Supervisor at Philadelphia Insurance Companies, a member of the Tokio Group and an A++ rated provider of specialty insurance

products to niche markets. Anne has been with Philadelphia for 12 years and is part of the Home Office management team overseeing all claims under D&O and E&O policies. Her industry experience spans 27 years and includes extensive experience in the handling of complex litigation and coverage matters.

DEANNA M. BEACHAM is an Assistant Vice President and manages employment practices liability claims for Chubb's Mid-Atlantic Zone. She manages complex, high exposure, class and mass action employment claims, government initiated actions, and single plaintiff claims brought by highly-compensated executives. Prior to joining Chubb in 1999, Deanna was in private practice in New Jersey where her practice focused on the defense of management in employment-related matters. She began her legal career as a law clerk for the Honorable Garrett E. Brown, Jr., United States District Judge, for the District of New Jersey. Deanna graduated cum laude from Seton Hall Law School, where she served as an Articles Editor on the Seton Hall Law Review. She has been a member of the Bar of the State of New Jersey since 1990.

WENDI L. BOYDEN is Vice President of Claims Operations at OneBeacon Professional Insurance in Boston, MA, where she works with the managers in all professional lines in the proactive management of and quality control of claims handling practices in each claim unit. Prior to joining OBPI in August 2009, she managed the Employment Practices Liability Unit at Lexington Insurance Company in Boston, Massachusetts for 6 years where she managed a staff of claims examiners in the handling of EPL litigation ranging from minimal exposure to multi-million dollar class action lawsuits. Prior to joining Lexington Ms. Boyden practiced law for several years with Halloran & Sage in Hartford, CT and Todd & Weld in Boston, MA representing both management and employees in employment litigation matters before administrative agencies and the

courts, and regularly provided counsel and training to management regarding their employment practices. Ms. Boyden is a graduate of Ithaca College (B.A., Politics, 1994) and University of Connecticut School of Law (J.D., 1998), where she was a Dean's Fellow, served as an associate editor of the Connecticut Journal of International Law and member of the Moot Court Board.

JONATHAN W. BROGAN is a native of Maine and is a member of the law firm of Norman, Hanson & DeTroy, LLC. He received his undergraduate degree from the University of San Diego and his law degree from the University of Maine Law School. He is the chair of the firm's litigation practice group and concentrates his practice in complex cases involving personal injury, product liability, medical malpractice and business litigation. Mr. Brogan is a frequent speaker on issues of trial practice and trial presentation and has written extensively on those subjects. He is recognized by *Best Lawyers of America*, *New England Super Lawyers*, Benchmark, Local Litigation Stars, Chambers USA and is AV-rated by Martindale Hubbell. He is a member of the Maine State Bar Association, Cumberland County Bar Association, Defense Research Institute, State Chair, International Association of Defense Counsel, Gignoux Inn of Court and the Maine Trial Lawyers Association.

DIANE CARMAN is currently Senior Counsel, Director of Labor and Employment Law for Gamesa Technology Corporation, Inc., a publicly traded company in the business of wind turbine manufacturing and wind farm development, with over 8,000 employees worldwide. In her role with Gamesa, Diane is responsible for overseeing and/or handling all employment, labor and immigration law matters for Gamesa North America, including: representing the Company in litigation, arbitration, mediations, grievances and government investigations; facilitating hiring's, RIFs and terminations; ensuring internal compliance with international and domestic laws and regulations; providing day-to-day employment, labor and immigration law

counsel; conducting employee training seminars; drafting policies, contracts and collective bargaining agreements and resolving all issues arising there from; managing the international mobility department which facilitates the importation of foreign employees and the exportation of American employees; and selecting and managing outside counsel.

PAMELA CHAMP, J.D., MBA, is a business development advisor who works at the strategic level with law firms and at the tactical level with individual attorneys and law firm marketers to convert time, effort and marketing spend to revenue and billable hour growth. Before earning her MBA in Management and Juris Doctorate, Pam spent a number of years in sales and sales leadership with a Fortune 50 company. After earning her joint degree, she directed business development strategy and tactical implementation inside professional service firms in both the legal and accounting industries. As an advisor, Pam works to help law firms develop and implement profitability and growth strategies. She has helped clients address a number of scenarios: business development conversion ratio (effort/activity to results) is below expectations, fee pressure, geographic market strain, service niche introduction or launch, strategic growth plan for firm and individual attorneys lacks alignment and focus, and compensation/performance plan shift emphasizes client development and retention. Pam currently serves as co-chair of the Legal Marketing Association Indianapolis City Group. She actively participates in attorney development programs having served as a panelist, co-presenter and moderator. Program topics include social media, key client relationships and the legal RFP.

CHERYL CHIOVETTA is Assistant Vice President in the Financial Lines - Directors and Officers division of Chartis in New York City. Ms. Katz manages a home office based team of Complex claim directors in the investigation, evaluation and resolution of directors & officers claims for financial institution insureds. Previous positions at Chartis include managing analysts handling

D&O and employment claims. Prior to joining the company, she held management positions with Goldman Sachs and the City of New York. She has been on the Board of Directors of the Bronx Women's Bar Association and the Hunter College High School Alumni Association, as well as an arbitrator in Small Claims Court in Manhattan. Ms. Katz is an attorney and holds a B.A. from SUNY Purchase, J.D. from Case Western Reserve University and an MBA from Columbia University.

CLAUDIA CINARDO manages a group of Claims Attorneys and handles high severity Executive Assurance claims at Arch Insurance Group. Prior to joining Arch in 2003, she spent six years with St. Paul Companies in New York as Claims Manager and Counsel overseeing all D&O, E&O, EPL, fiduciary, and fidelity claims, and providing underwriting support. Prior to her tenure at St Paul, Claudia was a Complex Claims Director with American International Group in the Commercial and Financial Institutions D&O departments. Before going in-house, Claudia practiced law for two years at the law firm of Mendes & Mount representing Lloyds in the areas of lawyers malpractice and D&O. She earned her Bachelor of Arts in Economics from the State University of New York at Binghamton, and her Juris Doctor from St John's University School of Law. She is admitted to the New York State Bar, and is a member of the Professional Liability Underwriting Society.

SALLY COMBS is Technical Director for Professional Liability Claims, currently focusing on Insurance Agents' E & O (including Life Agents and Brokers), Securities Dealers and Registered Reps Professional Liability, Employment Practices, D & O and miscellaneous E & O. In that capacity, she is engaged in oversight of high exposure, unusually complex or "trend" claims, training and developing claims personnel, and working closely with business partners on product and coverage form development. Sally has been with Fireman's Fund for over 25 years, with the majority of the time spent in the claims arena—both in the field and at the home office, where she currently works.

KATRICE BRIDGE COPELAND is the Assistant Professor of Law at Penn State University. Professor Copeland most recently was an associate with Sidley Austin LLP in Washington, D.C., where her practice focused on constitutional litigation and white collar criminal defense. At Sidley, she was the principal author of two Supreme Court briefs involving criminal and constitutional law issues. She also worked on briefs involving constitutional law issues in the 7th, 8th, 9th and D.C. Circuits. In addition, as part of her white collar crime practice, she represented pharmaceutical companies in health care fraud and abuse prosecutions. Professor Copeland also conducted internal investigations of corporations in matters involving alleged violations of the securities laws, OSHA regulations, antitrust laws, and Medicare/Medicaid laws. Professor Copeland's scholarship focuses on white collar crime and health care fraud and abuse.

MARIO D'AVERSA currently manages Professional Liability claims arising under Lawyer and Accountant errors & omissions insurance policies. Previously managed claims involving Directors & Officers, Lawyers, Accountants, Life Agents, Financial Representatives, Securities Broker/Dealers, Miscellaneous Errors & Omissions, Media/Technology and Commercial/General Liability. Prior to joining AXIS in 2006, was employed by Fireman's Fund, CNA and Zurich Insurance Companies, and prior thereto, was in the private practice of law for eight years in the insurance defense field.

YVETTE DAVIS is a partner in the ALFA International firm of Haight Brown & Bonesteel, LLP in Los Angeles, California. She is a member of the Employment & Labor and Construction Defect Practice Groups. Her practice is concentrated in the defense of clients in a wide variety of matters including sexual harassment, wrongful termination, discrimination, wage and hour, and claims under the Americans with Disabilities Act in both Federal State Courts. Prior to rejoining Haight Brown & Bonesteel, LLP, Ms. Davis interned in the Labor & Agencies Department of a national insurance client, working closely

with Human Resources. She is a graduate of the USC School of Law, and UCLA. Yvette serves on ALFA International's Labor & Employment Steering Committee, and its Women's Initiative Practice Group Steering Committee.

JESSICA A. DESANY is a shareholder with the Albany, New York ALFA International firm of Carter, Conboy, Case, Blackmore, Maloney & Laird, P.C. Ms. Desany is a trial attorney who practices in the areas of civil litigation, including actions defending claims of professional liability through D&O and E&O claims, as well as legal malpractice and other professional liability claims. Ms. Desany's practice includes an emphasis on insurance coverage analysis and litigation on behalf of insurers. Ms. Desany is a graduate of the University of Notre Dame du lac and the State University of New York at Buffalo School of Law.

JANET DREIFUSS is a Senior Vice President in the Executive Risk Group at Alliant Insurance Services, Inc. Janet specializes in Executive Risk liability exposures and provides claim advocacy for Alliant clientele in the areas of Directors and Officers Liability, Financial Institutions Professional Liability, Employment Practices Liability, Fiduciary Liability and Fidelity coverages. Janet also drafts language and assists brokers on policy wording and enhancements. Prior to joining Alliant, Janet was a Senior Vice President and managed the HRH Executive Risk National Claim Practice. Before her entrance into the brokerage arena, Janet was at AIG where she managed a staff that serviced claims submitted under Directors and Officers, Professional liability, Employment Practice Liability, Security Broker Dealer, Insurance Company and Insurance Agent policies. Janet received her undergraduate degree from the State University of New York at Albany and her Juris Doctor from Hofstra University School of Law where she was a member of the Law Review. Janet is a frequent speaker on various panels that address industry related issues including claims and coverage matters. Janet is

admitted to practice law in both New York and Connecticut, and holds a New York State Brokers License.

ANGELA LOGAN EDWARDS is a partner in the Louisville, Kentucky ALFA law firm of Dinsmore & Shohl. She practices in the areas of ERISA and other benefits litigation and commercial litigation. She counsels clients with business disputes and represents employee benefit plans, insurers, claims administrators and employers with benefits issues, including claims for wrongful denials of benefits and fiduciary breaches. She has represented clients in federal district courts in Kentucky, Ohio and Michigan and in the Fifth and Sixth Circuits. After completing her undergraduate degree in finance at Transylvania University and her law degree at the University of Kentucky, Angela began her legal career in September of 1994 as a law clerk for the Honorable Jennifer B. Coffman, United States District Court Judge for the Eastern and Western Districts of Kentucky. She is a member of ALFA's Insurance Law Practice Group Steering Committee and currently serves as Marketing Vice Chair. She has been a Program Chair and Moderator at past ALFA Insurance Law Practice Group programs.

JILL F. ENDICOTT is a partner in the Louisville, Kentucky ALFA law firm of Dinsmore & Shohl, LLP, where her practice focuses on business and complex commercial litigation, particularly within the insurance and financial services industries. Ms. Endicott represented the Kentucky Commissioner of Insurance as Liquidator of Kentucky Central Life Insurance Company in the largest lawsuit of that statutory insolvency. She has served as a Special Justice of the Kentucky Supreme Court and is a frequent speaker at continuing legal education programs. Ms. Endicott received a B.A. from the University of Pennsylvania and a J.D. with Honors from George Washington University Law School. She is Chair Emeritus of ALFA's Insurance Law Practice Group.

CAROL B. ERVIN is a partner in the Charleston, South Carolina ALFA law firm of Young, Clement, Rivers LLP. She

received her B.A. *summa cum laude* from the University of the South in Sewanee, Tennessee and was named to Phi Beta Kappa. Ms. Ervin received her J.D. from Duke University School of Law. Ms. Ervin serves as Chair of her firm's Employment Law Practice Group. She is an experienced trial attorney and focuses her practice on the representation of businesses in employment law and litigation. Ms. Ervin is a Fellow in the American College of Trial Lawyers and an Associate Member of the American Board of Trial Advocates. She is certified by the South Carolina Supreme Court as a specialist in labor and employment law. Ms. Ervin is the Vice Chair of ALFA's Board of Directors and is currently the Chair of ALFA's Labor and Employment Law Practice Group. Ms. Ervin possesses an AV-Rating from Martindale-Hubbell, the highest available rating for professional abilities and ethics, and is listed with the "Best Lawyers in America" and South Carolina's "Super Lawyers" in Labor and Employment Law.

GEORGE FAGAN is a founding partner of Leake & Andersson, LLP, the ALFA International firm in New Orleans, Louisiana. He is the Firm's the lead partner for business, employment, insurance coverage, professional liability and securities litigation and other related matters. Mr. Fagan has been included in the Best Lawyers in America listing since 1999, has an "AV" Martindale rating, and is a member of the Federation of Defense and Corporate Counsel. He is a past Chair of ALFA International's Labor & Employment Practice Group and Insurance Practice Group. Mr. Fagan frequently speaks on ethics issues and matters pertaining to his areas of practice. He received his undergraduate degree from Washington & Lee University (*cum laude*) and his law degree from LSU Law School. He also plays lead guitar and sings in a rock 'n roll band called The Levee Dawgs.

LISA FENTRESS is Director of Specialty Claims in the Department of Risk Management at Marriott International's Corporate Headquarters in Bethesda, Maryland. Ms. Fentress manages Marriott International's Global Employment

Practices Liability Insurance Policy. In her role as Director of Specialty Claims Ms. Fentress's primary responsibility is the management of all domestic and international fidelity and employment practices liability claims. Ms. Fentress manages all covered employment and fidelity litigation which includes, but is not limited to, assignment of the claim to outside counsel, litigation strategy decision making, settlement authority and arbitration and trial management. Prior to joining Marriott International in 2010 Ms. Fentress was Assistant General Counsel in the litigation section at Washington Metropolitan Area Transit Authority (WMATA) where she regularly tried cases in the federal and state courts of Maryland and the District of Columbia. Ms. Fentress earned her J.D. from American University, Washington College of Law and her B.S. from the University of Tulsa.

HOLLY T. FILOMENA is a Litigation Manager in The Hartford's Law Department, where she supports Hartford's group benefits and wealth management operations. Holly manages litigation involving ERISA disability, life and AD&D benefits, and provides litigation counseling to business clients as well as Law Department colleagues. Prior to joining The Hartford, Holly worked at Paul, Hastings in Stamford, Connecticut and Los Angeles, California, specializing in labor and employment class actions. She graduated magna cum laude from Sacred Heart University in Fairfield, CT with a degree in Paralegal Studies and received the Medal of Excellence for Academic Achievement. She has spent the past two years developing an expertise in the area of social media and its relevance to litigation. Holly closely monitors the litigation environment to ensure that the company is aware of trends and developments in this area. She has partnered with others at The Hartford to address social media litigation risk preparedness. She has presented to business clients, in-house counsel and outside counsel on the topic of the legal pitfalls of social media on a number of occasions.

GLENN FISCHER is an Executive Claim Examiner who came to Markel four years ago from private law practice, which began in 1994 and included experience at two of Markel's approved panel counsel firms. The core concentration of his experience includes nearly all manner of professional errors & omissions claims (legal and medical malpractice, directors and officers liability, as well as liability of real estate agents and brokers, insurance agents and brokers, information technology professionals including databreach) and insurance coverage matters. He also previously served as assistant staff counsel to the American Bar Association's Standing Committee on Lawyer's Professional Liability, providing policy advocacy, development and direction on legal malpractice issues relevant to the Bar Association's members and leadership. This included providing information and education to lawyers, Association members, and the public on substantive legal issues concerning lawyer liability, including guidance on professional responsibility, ethics, risk management, and loss prevention. In 1994 he received a J.D. *cum laude* from the John Marshall Law School, Chicago, where he was a member of the Law Review and ISBA Moot Court Team. In 1991 he received a B.A. in History from DePaul University, Chicago.

RICHARD GRANOFSKY is a partner of the New York City ALFA firm Lester Schwab Katz & Dwyer, LLP. He heads the firm's Professional Liability and Labor and Employment Practice Groups. He is a senior trial lawyer and has extensive experience defending lawyers, accountants, miscellaneous professionals and employers in state and federal court, administrative proceedings, and arbitration. He has defended attorneys in disciplinary proceedings. He counsels employers in all aspects of the employment relationship including employment agreements, employee handbooks and termination decisions. He received his Bachelor's degree from Columbia University, and his J.D. from Boston University.

ALFRED L. GREEN has been a shareholder with Butt Thornton & Baehr

PC since 1983. He has practiced in numerous areas over the last 30 years, but currently specializes in product liability, professional negligence, complex litigation and medical device litigation. During his practice, he has tried over 75 jury cases. He was also an adjunct professor at the University of New Mexico School of Law where he taught products liability and was the coach of the UNM Law School National Mock Trial Team.

KEVIN J. GREENE is a partner of the Hartford, Connecticut ALFA International law firm of Halloran & Sage LLP where he chairs the firm's Labor and Employment Practice Group. Mr. Greene defends employers in employment and discrimination cases before the EEOC, in state and federal courts and has extensive jury and non-jury trial experience. He also counsels clients on personnel policies, protection of trade secrets, non-compete agreements, employment agreements, employee handbooks, terminations and family medical leave issues. In 2009, the *Hartford Business Journal* named Mr. Greene to its list of "Forty Under 40" business leaders in the region. He received a B.A. from Fordham University and his J.D. from Western New England College School of Law.

GERALD GRENON is a senior level claims consultant with CNA Insurance Company where he handles lawyers professional liability claims. In recognition of the increase in FDCPA claims since 2004, Mr. Grenon was chosen to exclusively adjust all Program Law FDCPA claims since 2005. Prior to his employment with CNA, Mr. Grenon handled D&O, School Leaders, and Employment Practice Claims with Great American Insurance Company's Executive Liability Division. Before moving to insurance companies, Mr. Grenon practiced plaintiff's personal injury law as an associate with a sole practitioner in Chicago. He received a B.A. from East Stroudsburg University and his J.D. from Thomas M. Cooley Law School.

JODY HARRIS is the Managing Director of the Gallagher Lawyers Professional Liability Niche, Jody is responsible for

the production and servicing of Lawyers Professional Liability Insurance and specialty lines for Gallagher law firm clients. Jody joined Arthur J. Gallagher & Co. in 2002 and has worked exclusively in the law firm niche for over 17 years and in the insurance industry for 26 years. Her focus is on firms larger than 35 attorneys and smaller firms with high risk areas of practice. Jody is a frequent speaker on Lawyers Professional Liability Insurance, and has been a contributing author to the Hinshaw & Culbertson Publication, "Legal Malpractice: The Law Office Guide to Purchasing Legal Malpractice Insurance." Her most recent speaking engagement was at the OneBeacon Risk Management Conference on June, 16, 2011 on "How to Effectively Use Your Insurance Broker to Manage Risk". Jody holds the following insurance designations: Registered Professional Liability Underwriter (RPLU), and Associate in Risk Management (ARM). She is a member of PLUS and past Education chair of the Midwest Chapter. She is also actively involved in the Association of Legal Administrators.

CATHLEEN HEINTZ practices in the areas of civil and commercial litigation, including insurance coverage, construction, products liability, and ERISA. Before joining Hall & Evans in 2004 Ms. Heintz was employed for almost ten years for several major insurance companies in the disciplines of contracts, compliance, claims and underwriting. Ms. Heintz has successfully litigated a wide variety of insurance defense cases representing many major U.S. corporations. Ms. Heintz has numerous publications to her credit and is a frequent lecturer on insurance-related topics. She has recently been elected to the Editorial Board of the Insurance Coverage and Litigation Committee (ICLC), Tort Trial & Insurance Practice Section of the American Bar Association as editor-in-training of the CGL Reporter for the 2010-2011 year, and editor for the 2011-2012 year. The CGL Reporter is directed to the insurance industry, advising on recent developments in liability coverage law nationwide. Ms. Heintz is also a member of the Steering

Committee of the Southwest Chapter of the Professional Liability Underwriting Society ("PLUS")

SCHAUN D. HENRY is a partner of the Harrisburg, Pennsylvania ALFA International law firm of McNees, Wallace & Nurick LLC., where he provides representation and counseling to employers on a wide range of federal, state, and local labor and employment matters. Mr. Henry provides guidance for employers on unfair labor practices and other labor relations issues, as well as providing representation for employers at labor arbitrations and negotiations. He has lectured extensively on many of these topics and has conducted training sessions for human resources professionals as well. Before undertaking the practice of law, Mr. Henry served in the Armed Forces, concluding his service as a major in the United States Army Special Forces. He is a graduate of West Chester University and the Dickinson School of Law.

SANDRA JEZIERSKI, ESQ. is a shareholder at Nilan Johnson Lewis PA in Minneapolis, Minnesota. She practices labor and employment law and has considerable experience litigating actions involving Title VII, FMLA, FLSA, whistleblower statutes, and the ADA. She has also been involved community and pro bono work such as being a delegate to both the United Nations Committee on Human Rights in Geneva and the United Nations Fourth World Women's Conference in Beijing. Sandra is a member of numerous professional associations including the Minnesota Women Lawyers and the local, state and federal Bar Associations.

MATTHEW B. JOHNSON has served as in-house counsel to Allied Interstate, a collection agency based in New York City with offices worldwide. He manages the defense of Allied's consumer litigation. Mr. Johnson was previously an associate at the Minneapolis law firm of Moss & Barnett, P.A., where he defended consumer actions on behalf of numerous debt collection agencies and debt buyers. Mr. Johnson has also served as legal

counsel and Director of Compliance for ACA International, a trade association composed of creditors, debt collectors and attorneys providing services to those industries.

D. LARRY KRISTINIK is a partner in the Columbia, South Carolina office of Nelson Mullins Riley & Scarborough, LLP and serves as chair of his firm's insurance industry practice group. His practice focuses on the representation of life and disability insurance companies in litigation and regulatory matters. He has experience defending coverage and bad faith claims, class actions, agent misconduct cases, and FINRA arbitrations involving variable annuity products and ponzi schemes. He is the Chair of the Insurance Law Practice Group of ALFA International and has been a long time member of the Group's steering committee. He also serves as Chair of the Life Programming subcommittee of DRI's Life Health Disability and ERISA Committee and is a member of the Association of Life Insurance Counsel. He has been a frequent speaker at the Eastern Claims Conference and insurance conferences sponsored by the International Claims Association, DRI, ABA, and ALFA International.

TIMOTHY C. KRSUL is a managing director with Travelers' Bond and Financial Products Community Bank Claim Group and has been with the organization since April 2005. Prior to joining Travelers, Mr. Krsul was a partner with the litigation practice group of Oppenheimer Wolfe & Donnelly in Minneapolis, where he handled complex commercial litigation. Mr. Krsul has 11 years of litigation and commercial transaction experience in private practice.

JUSTIN S. KUDLER is Assistant Vice President, Claims at XL Professional in Hartford, CT, where he handles professional liability claims, with an emphasis on claims related to sub-prime litigation. After law school, Mr. Kudler worked at a large law firm in Boston where he defended companies and individuals in securities and consumer class actions, defended individuals before the Securities and Exchange Commission, and also represented insurers in litigating complex

matters under general liability policies. He also has worked at a firm in Hartford representing plaintiffs in securities class actions. He has published articles on the Private Securities Litigation Reform Act of 1995 and other securities and class action issues, and has spoken at insurance industry conferences on topics relating to sub-prime litigation, insurance for financial institutions, and insurance for agents and brokers. Mr. Kudler received his undergraduate degree *cum laude* in Government from Harvard University, and his law degree from the University of Virginia, where he served as Executive Editor of the *Virginia Journal of Law and Technology*.

JONATHAN H. KURENS is the Product Manager for Employment Practices Liability ("EPL") and Management Liability ("ML") for Aon's Professions Practice globally. This practice group is responsible for providing insurance brokerage and risk advisory services to law firms, accounting firms, consulting firms and design firms. Jonathan is a frequent speaker on EPL and ML for privately held companies. He has published articles in the *New York Law Journal*, *Legal Times*, *New Jersey Law Journal*, *Law Firm Inc.*, and the *PLUS Journal*. Additionally, he is a contributing author to *The Practitioner's Guide to Defense of EPL Claims* published by the American Bar Association. Jonathan has over 20 years of experience in employment law and insurance coverage matters. Prior to joining Aon in 2002, Jonathan was an Assistant Vice President and the Senior EPL Claims Examiner at Chubb in New York where he was responsible for investigating and analyzing employment related claims and issues. From 1990 to 1997, Jonathan practiced employment law at Arent Fox Kintner Plotkin & Kahn in D.C. and Epstein Becker & Green, P.C., in New York. Jonathan earned his J.D. from the State University of New York at Buffalo School of Law and his A.B. from Princeton University.

LESLIE LEVIN is a Professor of Law at the University of Connecticut School of Law. She teaches Legal Profession, Evidence, and Media & the Law. She is a 1976 graduate of Northwestern University's

Medill School of Journalism and received her law degree from Columbia Law School in 1979. She served as a law clerk for Judge Robert W. Sweet in the Southern District of New York. Professor Levin worked at Patterson, Belknap, Webb & Tyler, a New York law firm, for 14 years, where she represented media clients and engaged in commercial litigation. She served on the law firm's Ethics Committee and as Secretary to the Committee on Professional and Judicial Ethics of the Association of the Bar of the City of New York. She has taught at Columbia Law School (as an adjunct faculty member) and at New York University School of Law (as an instructor in the Lawyering Program). Her research and writings focus on professional responsibility issues.

GEORGETTE M. LOVELACE is a Litigation Manager at The Hartford, supporting The Hartford's group benefits and wealth management operations, managing cases primarily involving ERISA life, AD&D and disability. Prior to her employment with The Hartford, Georgette worked at several law firms in New Haven in the areas of litigation and real estate, as well as in-house at a healthcare provider. She earned a Bachelor's Degree in Legal Studies from Quinnipiac University (magna cum laude). Georgette is a member of the Legal Studies Advisory Committee for the University of New Haven, and has served on that committee since its inception in 2004. She currently serves as Board Advisor on the Board of Directors of the National Federation of Paralegal Associations, and is its immediate Past President. She previously served as its Treasurer and Director of Finance.

THOMAS J. LYONS is a member at the ALFA International firm of Hall & Evans, LLC in Denver, Colorado. Mr. Lyons multifaceted trial practice emphasizes the defense of civil rights, employment, discrimination and other constitutional matters, as well as contract and related disputes, along with a variety of claims involving many Colorado public entities and businesses. His practice also includes counseling and representing both governments, for-profit and notforprofit

organizations. Such organizations call on his experience and background in litigation and other matters in asking for assistance as their representative, as well as general counsel services. These roles include the opportunity to draft, edit and amend various policies, handbooks and manuals, as well presenting regular training programs for the employees and managers of clients.

JOSEPH R. MARCONI is a shareholder of the Chicago law firm of Johnson & Bell. He is the chair of the firm's Business Law & Litigation Group. Mr. Marconi has served as lead trial counsel in various state and federal courts in a wide variety of litigation cases including professional liability, insurance coverage, business disputes, consumer fraud, employment, trade secrets, restrictive covenants, unfair competition, trademark and patent infringement. He also counsels a number of businesses on business strategy and fiduciary responsibility. Mr. Marconi is general counsel for the Illinois State Bar Association Mutual Insurance Company, which is owned and run by Illinois attorneys. He is the Chair of the ALFA International Professional Liability Practice Group.

WILLIAM K. MCVISK concentrates his practice in complex insurance coverage litigation and hospital law and medical liability. He has experience in all areas of coverage and bad faith litigation, with particular emphasis on third party bad faith and coverage litigation involving commercial general liability, hospital professional liability and physicians professional liability coverages. Mr. McVisk has authored several articles on insurance coverage and evidence. His success as a trial attorney has been recognized by his peers, who have honored him with an AV rating from Martindale-Hubbell. Mr. McVisk is the general counsel for the American Board of Medical Specialties and represents hospitals and physicians in medical negligence litigation. He is a member of the Board of Directors of the Illinois Association of Defense Trial Counsel and is the former chairman of its Insurance Law Committee. Mr. McVisk wrote the Insurance Coverage Column for the *IDC*

Quarterly for several years and was its Editor in Chief from 2009-2010. He is also past president of the Illinois Association of Healthcare Attorneys and is a member of the Chicago Bar Association, the Defense Research Institute, and the Chicagoland Healthcare Risk Management Society.

LISA F. MICKLEY is a Member at Hall & Evans, L.L.C. in Denver, Colorado where her practice focuses on coverage litigation, evaluation and advice, and extra-contractual claims for all types of insurance including P&C, E&O, D&O, as well as life, health and accident coverage. Her twenty years in practice includes considerable experience in personal injury claims, products liability, wrongful death, and premises liability. She currently serves as the Chair of the firm's Inclusiveness Committee.

LISA MIDKIFF is the Claims Training Supervisor for Lawyer's Protector Plan ® (LPP), a nationwide lawyers professional liability program which has been providing professional liability insurance for attorneys and firms since 1983. The LPP is a division of B&B Protector Plans, Inc., which is a wholly owned subsidiary of Brown & Brown, Inc. Ms. Midkiff joined the LPP as a Claims Specialist in early 2003. She previously held the positions of Claim and Risk Management Analyst and Senior Claims Analyst before a promotion in 2008 to her current position of Claims Training Supervisor. Ms. Midkiff also serves as the LPP's Insurance Operations Liaison. Prior to joining the LPP, Ms. Midkiff was engaged in private practice as an associate attorney and primarily handled medical malpractice and general insurance defense cases. She received both her B.S. in Political Science and J.D. degrees from Florida State University and is licensed to practice in the State of Florida and the U.S. District Court for the Middle District of Florida. Ms. Midkiff holds the Registered Professional Liability Underwriter (RPLU) and Chartered Property Casualty Underwriter (CPCU) designations.

BENJAMIN MINARD is Senior Claims Counsel at XL Insurance America, Inc., where he manages Commercial Directors and Officers and Financial Services Liability

Claims. Prior to joining XL, Ben was an associate at Sedgwick, Detert, Moran & Arnold, LLP and Mendes & Mount, LLP in New York. While in private practice, Ben represented domestic and foreign insurers in the resolution and litigation of commercial insurance claims under policies covering directors and officers liability, professional liability, general liability, errors and omissions liability, aerospace and financial institution liability. Ben is a graduate of the Fordham University School of Law and Tufts University.

J. MICHAEL MORALES is Vice President of Everest National Insurance Company and leads the Everest Specialty Underwriters (ESU) Claims organization. The ESU's focus is on the professional lines markets, specifically directors and officers and errors and omissions products for the primary insurance market. Prior to appointment to his current position in 2009, Mr. Morales was Vice President of Claims for the Financial Institutions Group of AIG Domestic Claims, a member company of American International Group, Inc (AIG). He also served as a Divisional Vice President and Product Manager for the Professional Liability Underwriting Division of AIG member company National Union Fire Insurance Company of Pittsburgh Pa. Before joining AIG, Mr. Morales was with the Specialty E&O Division of CNA Pro, the Professional and Management Liability Division of CNA Insurance Companies. While at CNA, he was Assistant Vice President within the Underwriting and Claims Divisions. Mr. Morales has over 24 years of insurance experience in the underwriting and claims disciplines and has served the insurance needs of professional service providers nationwide. He is a member of the Professional Liability Underwriting Society, the Public Risk Management Association and a frequent guest speaker of the "Directors Roundtable" and the "Directors & Officers Liability ExecuSummit". Mike holds a Bachelor of Arts in Criminal Justice from Iona College.

ELAINE MOSS is a principal with Brown & James in St. Louis, Missouri. Ms. Moss focuses her practice on insurance

coverage matters, including professional liability. In addition, she represents a number of professionals in their business matters. She writes and lectures on insurance coverage issues and most recently updated Chapters 4 and 5 of *The New Appleman's Insurance Practice Guide* published by Lexis Nexis. Ms. Moss is also active in the ALFA Women's Initiative Practice Group and also was a co-founder of her firm's women's initiative program.

JUSTIN MULAIRE is a Trial Attorney at the U.S. Equal Employment Opportunity Commission, where he has litigated individual and class employment discrimination cases on behalf of the government under Title VII, the ADA, and the ADEA. Before joining the agency's New York District Office in 2011, Mr. Mulaire worked as a Trial Attorney in the EEOC's Chicago District Office and in 2010-11 served as Attorney Advisor of the EEOC's General Counsel in Washington, D.C. Mr. Mulaire is a Government Fellow of the ABA's Section of Labor and Employment Law and received his J.D. from Columbia Law School.

MICHAEL J. MURPHY is a partner of the Albany, New York ALFA International firm of Carter, Conboy. Mr. Murphy is a trial attorney handling complex litigation with an emphasis on employment law. He maintains an active trial practice in state and federal courts as well as before the EEOC and the New York State Division for Human Rights. He is regularly retained by leaders in business, government and the professions to represent their interests in sensitive, high profile litigation and investigations. Mr. Murphy is currently Chair of ALFA International and Past President of the Northern District of New York Federal Court Bar Association. He is a graduate of the State University of New York at Oswego and Albany Law School.

DAVID J. MURRAY is Vice President for Directors and Officers Claims at Chartis, where he has been employed since 2004. In his current role, Mr. Murray manages a group of claims attorneys working on complex D&O claims, including securities,

shareholder derivative and M&A litigation as well as regulatory investigations. Prior to joining Chartis, Mr. Murray practiced law for a number of years at Davis Polk & Wardwell and Schulte Roth & Zabel, where he focused on securities and commercial litigation. Mr. Murray also has a technical background, working as a software engineer at Agere Systems, Inc. and teaching computer science as an adjunct faculty member at Lehigh University. Mr. Murray holds a J.D. from New York Law School, where he served as Editor-in-Chief of the Law Review, an M.S. in Computer Science from Lehigh University, and a B.A. in Politics from Saint Joseph's University.

KIM NOBLE is the Sr. Vice President at One Beacon in Chicago, IL. Kim managed the launch of a lawyers' professional liability product. She has drafted admitted forms and assisted in developing filed rate plans. Kim has managed underwriting and distribution strategy for product and directed a group of underwriters in the launch and build out of a \$40MM lawyers' professional liability book in less than four years

ELIZABETH O'NEILL is a seasoned and accomplished trial lawyer with more than 20 years experience in handling civil litigation matters. Her practice currently focuses on the defense of professional liability, products liability and asbestos/toxic tort claims. Licensed to practice in the State and Federal Courts in Georgia, Wisconsin, Mississippi, Texas, California and West Virginia, she has represented clients in matters in all of those states, as well as in trials in New Jersey, Pennsylvania, Louisiana, South Carolina, Minnesota, and Washington. Her appellate work includes cases before the Seventh, Eleventh and Ninth Circuit Courts of Appeal.

DOUG ONLEY is Senior Claims Counsel and head of the South Claims Team for United Educators Insurance, the nation's premier insurer of education institutions. He supervises a team of attorneys and claims analysts responsible for litigation management, case analysis and dispute

resolution of lawsuits. Doug joined UE in July 2002 after five years in the antitrust litigation practice at Howrey Simon Arnold & White in Washington, D.C. At Howrey, he was involved in monopolization, price-fixing and FTC/DOJ consent decree violation matters, as well as insurance litigation. Before receiving his law degree, Doug worked as a journalist, covering local and national politics for daily newspapers, and most notably, the U.S. Supreme Court from 1990-1993 as the Legal Affairs reporter for *Education Daily*. Doug graduated from the University of Virginia with a double major in economics and anthropology. He received his JD from the College of William and Mary in 1996, where he was an editor for the *William and Mary Law Review*. From 1996-97, he clerked at the U.S. District Court for the Western District of Tennessee. He is a member of the Virginia bar.

WILLIAM A. PETERSON is the head of the Corporate Litigation Team in the Corporate Law department of Zurich North America. Bill and his team manage "bad faith" cases as well as non-claim litigation including collection litigation on loss-sensitive policies where insureds attempt to place the adequacy or good faith of claims handling at issue. The group also handles subpoena responses, provides advice on pre-litigation disputes, and provides support to the Claims organization on corporate and underwriting issues arising in coverage litigation. Bill began his legal career as a litigation associate with Cahill Gordon & Reindel in New York and then with Dickstein Shapiro & Morin in Washington, D.C. He joined Zurich in 1994. Bill is a graduate of the University of North Carolina at Chapel Hill and received his J.D. from the University of Virginia School of Law.

SALVATORE POLLARO leads the Markel Management Liability product line team. Prior to joining Markel, Sal spent 14 years with Zurich North America's Management Solutions Group (MSG). He held various management and executive roles including leading several MSG Profit Centers. In these roles, he was the executive responsible for nationwide

P&L overseeing teams that underwrote, developed and marketed Zurich's portfolio of management liability solutions, including Corporate Directors & Officers (D&O) coverage, Middle Market D&O coverage, Employment Practices Liability Insurance, Fiduciary coverage, and Crime. Pollaro led the development and launch of Zurich's Executive Asset Protection and their D&O Select product suite. Sal was an Executive member of Zurich Financial Services Global Financial Lines team; and, one of the Zurich Financial Services' top 600 global executives. Prior to joining Zurich, Pollaro spent 3 years with Frank Crystal & Co. in New York brokering EPL and Miscellaneous E&O. Sal is a graduate of Iona College, New Rochelle, NY and earned his MBA from Pace University, New York, NY. He is a frequent speaker at insurance industry events and has authored numerous Management Liability articles

JEFF RANDALL is Vice President, Human Resources, for Timbar Packaging & Display, a private company with approximately 1,000 employees in manufacturing facilities up and down the East Coast. Prior to his employment with Timbar, Mr. Randall was Regional Human Resources Manager for International Paper, supervising ten different operations (both union and non-union) spanning from Texas to California. Mr. Randall has experience in quality management and operations, having worked for Union Camp Corporation prior to Union Camp's acquisition by International Paper. He served in the United States Marine Corp for ten years, attaining the final rank of Major. Mr. Randall graduated with a B.S. degree from Kansas State University and received his M.S. degree from the U.S. Naval Postgraduate School in Monterey, California.

THOMAS E. RICE is a founding Member of Baker, Sterchi, Cowden & Rice, LLC in Kansas City, Missouri, and has served as a member of the firm's Executive Committee. His civil litigation practice emphasizes toxic torts, product liability and employment litigation. He has tried cases in numerous states for various Fortune 500 companies. He has experience coordinating national,

regional and industry-wide litigation. Mr. Rice's practice also includes general personal injury, insurance coverage, E&O and D&O, intellectual property and commercial litigation claims, and environmental issues. In addition, he provides consultation for and development of electronic case management, discovery compliance and litigation support systems. Mr. Rice has been recognized by the Institute of Law & Politics in Missouri/Kansas Super Lawyers every year since its inception in 2005

DOUGLAS RICHMOND is Managing Director in the Professional Liability Services Group of Aon Risk Solutions, where he consults with law firms on professional responsibility and liability issues. He is a member of the American Law Institute, the American Board of Trial Advocates, the International Association of Defense Counsel, and the Federation of Defense and Corporate Counsel. He is the co-author of several significant treatises on insurance law and professional responsibility. He has published over 50 articles in law reviews, scholarly and professional journals. He teaches Legal Ethics at the Northwestern School of Law, and is a regular National Institute of Trial Advocacy faculty member. He earned his J.D. at the University of Kansas, an M.Ed. from the University of Nebraska, and his B.S. from Fort Hays State University.

ADAM D. ROBERTS is Senior Vice President and General Counsel for Program Business and Reinsurance at QBE the Americas, where he is responsible for compliance, regulatory matters, contracts, litigation and arbitration. Previously, he was Vice President and Assistant General Counsel at General Reinsurance Corporation and Counsel at National Reinsurance Corporation after beginning his legal career in private practice. He served on the Insurance and Reinsurance Dispute Resolution Task Force for the 2009 update of the Procedures for the Resolution of U.S. Insurance and Reinsurance Disputes. Mr. Roberts received his B.A., *cum laude*, from

the University of Vermont, where he was elected to Phi Beta Kappa, and his J.D. from Fordham University School of Law.

WILLIAM (BILL) C. E. ROBINSON

serves as corporate secretary of GEICO, a position he has held since December 2007. Prior to assuming his current responsibilities, Robinson served as counsel in GEICO's general counsel office. He joined GEICO in December of 1999 as a senior trial attorney for the company's Kensington, Md., staff counsel office. In 2001, he transferred to headquarters' general counsel office where he has been promoted twice. Robinson serves on the board of three non-profit organizations; the Hesus Fund in New York; the Frederick B. Abramson Memorial Foundation; and the Counsel for Court Excellence. He holds a bachelor's degree in history and a J.D. degree from Howard University in Washington, D.C. Robinson currently resides in Mitchellville, Md.

ERIC ROSS has been involved in the management of professional liability and employment practices claims for nearly 20 years and currently serves as Claims Focus Group Leader for Beazley's Global Private Enterprise businesses which includes its Employment Practices focus area. In this role, Eric oversees and sets strategy for the management of all of the company's employment practices and fiduciary claims underwritten through both Lloyds and the company's admitted carrier, Beazley Insurance Company Inc. Eric regularly works with the company's underwriters, product managers and actuaries in the maintenance and development of related products. Prior to joining Beazley, Eric managed the Executive Liability claim group for the Travelers Bond organization.

JENNIFER K. SAUNDERS is a Partner in Haight, Brown & Bonesteel's Los Angeles office and a member of the Professional Liability Practice Group. She is certified in Legal Malpractice Law by the State Bar of California with over 25 years of experience in the field. Her experience includes the defense of lawyers, accountants, directors and

officers, insurance agents, mortgage brokers, architects and engineers and other professionals. Ms. Saunders has served as an arbitrator, consultant and litigator in matters involving pre-claim evaluation, mitigation, trial, arbitration and amicable resolution. Ms. Saunders has worked with many domestic and London-based insurance carriers in the handling of professional liability claims, as well as uninsured professionals. She has built a subspecialty in the defense of family law practitioners and accountants, but has represented professionals in claims arising out of criminal, probate, real estate, bankruptcy, business litigation and other civil matters. Her focus is always on protecting the interests of the professional. Ms. Saunders is a member of the California State Bar Committee on Professional Liability Insurance (COPLI), which administers the bar-sponsored lawyers' errors & omissions insurance program.

R. CLINTON SAXTON is Managing Director Litigation for FedEx Express, where he has worked for nine years. Prior to joining Fed Ex, he was in private practice in Eastern Arkansas for twenty-seven years. Mr. Saxton earned his undergraduate degree from the University of Alabama and his law degree from the University of Arkansas.

GARY SCHUMAN is Senior Litigation Counsel for Combined Insurance Company of America, Glenview, IL, an ACE, Ltd. company. Mr. Schuman is responsible for providing legal advice and managing nationwide first-party insurance contract and bad-faith litigation for individual and group claims, underwriting and policyholder service matters as well as employment litigation and arbitrations. He lectures frequently and is widely published in the area of life, health and disability insurance. Mr. Schuman is currently a Chair of the Defense Research Institute's Life, Health, Disability & ERISA Committee and a Vice-Chair of the ABA/TIPS Life Insurance Committee. He is a member of the FDCC and International Claims Association's Law Committee. Mr. Schuman received his J.D. from the University of Notre Dame.

STEVEN H. SCHWARTZ is a shareholder at the ALFA International law firm of Brown & James, P.C. in St. Louis, Missouri. Mr. Schwartz is an active trial lawyer who has handled business litigation, professional liability, officer/director liability and employment cases for over 24 years. With extensive business litigation experience, Mr. Schwartz represents officers, directors and corporate entities in all types of cases, including shareholder disputes, disputes between competitors, non-compete agreements, intellectual property disputes and software disputes. Prior to joining his current firm, Mr. Schwartz was an Investigative Attorney for the U.S. International Trade Commission. Mr. Schwartz received his J.D. with Honors from George Washington University.

PAUL SHELDON has represented businesses in litigation matters for over 15 years and currently handles complex matters involving commercial disputes, consumer fair credit reporting act and debt collection practices act lawsuits under the FCRA and FDCPA. He has gained extensive experience representing one of the three major consumer credit reporting agencies across the country and has been called upon to handle class action matters involving the Fair Debt Collection Practices Act and the Telephone Consumer Protection Act on behalf of debt collectors. Mr. Sheldon is a graduate of California Western School of Law, Rice University, and New Mexico Military Institute. In addition to his extensive civil trial law experience, Mr. Sheldon is also an Army officer in the JAG Corps and has handled numerous criminal law trials both as a prosecutor and defense counsel.

MARY BETH SIPOS is Senior Claims Counsel for Liberty Mutual Agency Corporation where she is the chief in-house coverage resource for claims on California-issued policies. She is also responsible for advertising injury, environmental/toxic tort, and construction defect matters nationally as counsel for the company's Specialty Claims Unit, which has included Chinese drywall, DuPont Imprelis, and Jensen Farms cantaloupe listeriosis claims. Prior to joining Liberty Mutual, Ms. Sipo

spent fourteen years in private practice in Los Angeles as a coverage attorney and litigator. She received her bachelor's degree in French literature from Smith College and spent a year at l'Université de Paris IV (La Sorbonne). She holds a J.D. from the Boston University School of Law and received the CPCU designation in 2007.

WILLIAM D. SLEASE is the Chief Disciplinary Counsel for the Disciplinary Board of the State of New Mexico. He has also served as an adjunct professor at the University of New Mexico School of Law teaching employment law and ethics. Mr. Slease received his undergraduate, graduate and law degrees from the University of New Mexico, graduating summa cum laude from the UNM School of Law in 1991. Prior to being appointed to the position of Chief Disciplinary Counsel, Mr. Slease was in private practice in a small civil defense firm, representing governmental entities and their employees in civil rights, employment and tort litigation.

RICHARD A. SPIERS is the Vice President- Midwest Regional Claim Manager with Genesis Underwriting. He has thirty-two years of insurance industry experience, twenty-seven years in reinsurance and excess and surplus, as well as five years in the primary marketplace. Mr. Spiers also has extensive experience analyzing and creating solutions to a wide range of technical claims issues, including reserve adequacy and operational procedures.

JOSEPH F. SPITZZERI is a co-chair of Johnson & Bell's Employment group. Mr. Spitzzeri has litigated race, sex and national origin cases under Title VII as well as age and disability cases under ADEA & ADA. He has also litigated cases under the Illinois Human Rights Act as well as other wrongful termination litigation and litigation arising from breach of employment agreements/ restrictive covenants. He has also handled administrative matters before the EEOC and the IDHR. Mr. Spitzzeri has litigated FLSA cases as well as actions brought under the Illinois Minimum Wage

Payment and Collection Act. In addition, Mr. Spitzzeri represents employees and employers before the Inspector General for the City of Chicago and State of Illinois and defends Welfare & Pension Fund Contribution Deficiency cases. Mr. Spitzzeri does on-site training in employment discrimination/harrasment issues and assists clients in preparing and revising their employee handbooks.

LIZ STARUCK is a litigation attorney with Arthur J. Gallagher & Co. in Itasca, Illinois. Ms. Staruck manages Gallagher's professional liability disputes. Prior to joining Gallagher, Ms. Staruck was a partner at Hinshaw & Culbertson where she represented carriers in insurance coverage matters, and defended professionals in legal and accountant's malpractice matters. Ms. Staruck has frequently lectured on insurance coverage issues.

STEPHEN P. TASY is Senior Vice President and General Counsel for the U.S. operation of the MS&AD Insurance Group (formerly, Mitsui Sumitomo Insurance Group), a Japanese commercial lines insurer, with responsibility for legal matters in the United States, Canada and Latin America. Mr. Tasy has more than twenty years of insurance industry experience and 25 years of experience in the legal profession, including more than twelve years as in-house legal counsel for the Chubb Group of Insurance Companies (three years as regional General Counsel for Chubb's Asia Pacific operations, based in Singapore), and seven years handling complex insurance and civil rights litigation for the New Jersey Attorney General's Office.

DOYLE C. VALLEY is a trial attorney in the Boston office of Morrison Mahoney LLP. Since joining the firm in 1997, Mr. Valley's practice has concentrated on the defense of professionals. Mr. Valley has obtained defense verdicts in cases involving malpractice claims against attorneys, medical professionals and insurance agents before state and federal trial courts and has successfully argued before Massachusetts Court of Appeals.

Mr. Valley has represented professionals before the Board of Bar Overseers, the Board of Registration in Medicine and the Board of Registration in Nursing on numerous occasions. Prior to joining Morrison Mahoney LLP, Mr. Valley was an Associate with Thaler & Thaler in Ithaca, New York (1992-1997) and with Hough & Cook in Chicago (1989-1992), where he tried insurance defense cases and successfully argued before the appellate courts of those jurisdictions.

DAVID T. VANALEK is an attorney and Manager of Professional Liability and Management Liability Claims at Markel in Deerfield, Illinois, just outside of Chicago. Mr. Vanalek joined Markel in 2007 as a senior claims attorney, and shortly thereafter assumed a management role overseeing a team of claims professionals and attorneys responsible for a wide array of professional liability product lines, which has included over the years Employment Practices Liability, Directors & Officers, Miscellaneous Errors & Omissions, Lawyers, Insurance Agents & Brokers, Architects & Engineers, Financial Advisors, and Information Technology and Data Breach claims. Prior to joining Markel, Mr. Vanalek was in private practice since 1998, representing clients in jury and non-jury cases in state and federal court in California and Illinois. He received his Bachelor's degree, *magna cum laude*, in Political Science from the University of California, Los Angeles, and his law degree from the University of California, Davis, where he served as an Editor on Law Review, and had the pleasure of serving as the first judicial extern for a newly appointed associate justice of the California Supreme Court. Mr. Vanalek is a member of the California and Illinois State Bar, and has been published in the San Francisco Daily Journ

JENNIFER R. WEINSTEIN is Senior Claims Counsel for Freedom Specialty Insurance Company in New York City, where she handles employment practices and professional liability claims and is involved in overseeing outside counsel, litigation strategy decisions, coverage issues, settlement authority and arbitrations

and trials. Prior to her employment with Freedom Specialty, Ms. Weinstein has handled claims at The Hartford, CNA Insurance and AIG. Ms. Weinstein earned her undergraduate degree from Ithaca College and her J.D. from Hofstra University Law School.

JASON C. WELCH is a Claims Manager for Specialty Lines with Beazley Group located in Farmington, Connecticut. Beazley Group is the United States syndicate for Lloyd's of London. Mr. Welch oversees professional liability and employment claims throughout the United States. He holds an undergraduate degree in economics from Hamilton College and a juris doctorate from Quinnipiac University. Prior to joining Beazley, Mr. Welch practiced law in Hartford, Connecticut and is admitted to the Connecticut and New York bar.

ELIZABETH WHITNEY is the risk manager for the Lawyers Professional Liability team at SwissRe/Westport in Chicago, IL. She earned a Bachelors degree in Civil Engineering at Virginia Tech and her law degree at DePaul University. After college she worked in Philadelphia for Raytheon Engineers and Constructors in their nuclear and environmental groups. Following law school she practiced insurance defense law at the Chicago firm of Querrey & Harrow, Ltd. During her time at Querrey & Harrow, Ltd. she successfully tried a dozen jury trials to verdict. Beth joined SwissRe/Westport 8 1/2 years ago as a claim adjudicator handling lawyers and architects/engineers malpractice claims. She was promoted to claims team leader in 2003 and oversaw a group of 5 claim handlers.

PROGRAM INFORMATION

MEETING LOCATION:

The Ritz-Carlton Battery Park
Two West Street
New York, New York 10004
Tel: (212) 344-0800
Fax: (212) 344-3804

REGISTRATION:

Please contact your ALFA International Attorney to register for this program.

ATTENDANCE IS OPEN ONLY TO MEMBERS OF ALFA INTERNATIONAL AND THEIR INVITED GUESTS.

HOTEL INFORMATION:

The **ALFA International Room Block Rate is:**
\$395 per night Deluxe Room
\$455 per night Statue of Liberty View Room
(single or double occupancy)

The deadline for obtaining a room reservation at the ALFA International rate is May 22, 2012. After that date, or once the block is filled, reservations will be made based on hotel availability and at a rate determined by the hotel. It is possible that all rooms in the ALFA block will be reserved before the deadline so please REGISTER EARLY. Hotel reservation requests are submitted by completing the online seminar registration process. Please contact your ALFA International attorney to register.

ATTIRE:

The attire for the educational sessions throughout the conference is business casual.

CLE CREDIT:

ALFA International certifies that this program has been approved for 8.5 hours of General CLE credit in the States of Illinois and California.

CONTACT ALFA INTERNATIONAL:

ALFA International
980 N. Michigan Ave.
Suite 1180
Chicago, IL 60611
Tel: 312.642.ALFA (2532)
Fax: 312.642.5346

PROGRAM CONTACTS:

Tara Miller
tmiller@alfainternational.com

Jessica Zaroski
jzaroski@alfainternational.com